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# Halftime Newsletter June 2010

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## The Power of Halftime in My Life

From Managing Director at Wells Fargo Advisors to Managing Director of Halftime...

By **Dan Niewolny**

Halftime Managing Director

Ten years ago I began thinking about 'what is life really all about?' I had just read the book of Ecclesiastes. Hearing King Solomon (the richest man in the world) say it's 'all chasing after the wind' made me realize that I had come to a crossroads. I wanted a life of purpose. I began asking: 'What did God desire for me?' That was the first time I picked up Bob Buford's book Halftime. Since then I have read it three more times, attended a [Halftime Institute](#) and worked with a [Halftime coach](#). After 23 years of working with three different Wall Street firms God has redirected my gifts and talents from the financial industry to being a part of the [Halftime](#) Organization.

I remember going through the [Halftime Institute](#) in May 2008. Bob challenged the group to two things for which he felt God would hold us accountable: 1) What decision did you make regarding Jesus? 2) What did you do with the gifts I have given you? He ended his comments by saying, "Whatever you do, don't leave this world standing on the sidelines, get into the game. Some people have faith; others have good deeds." It reminds me of the verse in the book of James: Now someone may argue, "Some people have faith; others have good deeds." But I say, "How can you show me your faith if you don't have good deeds? I will show you my faith by my good deeds."

That brings me to you. Have you identified your Ephesians 2:10 (For we are God's workmanship created in Christ Jesus to do good works, which he prepared in advance for us to do) calling? Are you standing on the sidelines? Are you showing your faith by performing good deeds? If the answers to these questions is no, then come back and allow us to serve you and help you get into the game. If the answer is yes, then speak to as many others as you can and introduce them to [Halftime](#) so we can serve them, help them identify their Eph. 2:10 calling and get them into the game.

For some of you, this journey may mean continuing what you are doing with a purpose. Or it could mean change is necessary. For me, God clearly told me to liquidate all the extras and simplify. I then had a much clearer understanding of what He wanted me to do. When I listened and surrendered God guided me through the processes which ultimately led me here. It's not easy when God is saying to take a pay cut or reduce the size of your home. The key is to LISTEN to what God is directing you to do. But, I will tell you this, for us; it has been the most freeing experience of our lives.





Dean Niewolny has been a top-tier manager and successful executive in the financial service industry, earning many accolades and awards for his leadership. For the past 23 years, Dean has served in various executive roles, his most recent role being that of Market Manager for Wells Fargo Advisors, overseeing a \$100mm market in Chicago. In 2010, Dean left the marketplace to take on the role of Managing Director of Halftime. Dean and his family reside in Southlake, Texas.

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### Building a Thriving Family in Your Second Half

When you find yourself at Halftime, with a deep longing for more meaning and purpose in life, there's a temptation to charge off into some big new mission and leave your spouse and family behind.

A more subtle but equally damaging approach is to focus entirely on your family. Perhaps you were away too much in your first half career or when you were home you were often preoccupied, so now you have an urgent need to make up for that by giving your family your total attention. You want to circle the wagons and make sure they have everything they could possibly need – inadvertently sending the message that it's all about them.

Neither approach will likely give you a truly thriving family in your second half.

While Halftime is a personal journey from success to significance, one of the most rewarding aspects is taking your family beyond the comfort and security of 'success' to living deep, rich, rewarding, self-sacrificing lives. A thriving family is one that can not only meet its own needs, but the needs of many around. We begin to build a thriving family as we first model for them a life of love and self-sacrifice, and then take them on a faith adventure with us.

Please watch the video below, and then click [here](#) to download an exercise that will help you map out a plan to include your family on your second half adventure.

